

Procurement advertising opportunities

Where do we advertise?

How do we procure our construction contracts?



Sourcing options:

- Direct approach to market
- Use of ECC owned frameworks: ECF3 (construction), for example
- Existing ECC contracts – depending on the provisions within the contract structure
- Use of other national/regional frameworks, for example: Crown Commercial Services, Fusion 21, ESPO, PAGABO, EHA4 (Highways major schemes), to name a few



Points to note:

- We primarily source “Principal Contractors”. If you provide a ‘supply chain’ service (e.g. demolition works, electrical testing), approach the Principal Contractors and register as part of their supply chain.
- Contract supply chains – highways, FM, construction framework.
- Check FTS notices for who has been awarded contracts and approach to be part of their supply chain
- ECC contracts will include Climate (carbon reduction) and Social Value themes that will be evaluated at tender stage. These will form bid commitments through the contract life – so consider what you can offer and how you’ll meet these commitments.

Online advertising:

- ✓ We currently use **ProContract** and **Open** to advertise opportunities and publish our tenders.
- ✓ Companies will need to be registered on the portals to submit tender responses.
- ✓ There are several eTendering portals on the market – each will advertise their Client’s opportunities (see next slide).
- ✓ **Find a Tender Service (Central Digital Platform)** must be used by **all Authorities** for “publicly advertised opportunities”.
 - ✓ Procurement Act 2023 requires publication of the following notices:
 - ✓ Pipeline notice (Mandatory - 18-month pipeline / contracts £2M+)
 - ✓ Preliminary Market Engagement notice (Optional)
 - ✓ Tender notice (Mandatory)
- ✓ Closed opportunities will be on an Authority-by-Authority basis.
- ✓ Check each Authority’s website for info on how to access ‘closed’ opportunities.

eTendering portal list:

Portal List (i)

- Adam / Use Adam
- Advanced Computer Software
- Atamis
- Axians
- B2B Quote
- BIP Solutions
- Bondap
- Cimple
- Curtis Fitch
- Digital Interactive
- Elcom
- European Dynamics
- Evosys
- Firefly
- Geometra Systems

Portal List (ii)

- IBM
- Ice Blue
- In-Tend
- Instintell Invest Intelligence
- Jaggaer
- Medius
- Mercell
- Open portal (from NEPO)
- Oracle
- Panacea Software
- Proactis
- Prologic
- SAP
- Sourcedogg
- TiiSaas

Useful links:

ECC External Website

- <https://www.essex.gov.uk/business/doing-business-council/information-suppliers>
- <https://www.essex.gov.uk/business/doing-business-council/information-suppliers/find-and-bid-contract>

Advertising links

- Find a Tender Service: <https://www.find-tender.service.gov.uk/>
- Framework Providers will run their own tenders. Approach them to learn how to become one of their suppliers: <https://www.crowncommercial.gov.uk/information-for-buyers-and-suppliers/start-supplying>

Procurement Act 2023 – information for suppliers:

- <https://www.essex.gov.uk/transforming-public-procurement-procurement-act-2023>
- <https://www.gov.uk/government/publications/procurement-act-2023-short-guides>

ECC Social Value and Climate portal

- <https://www.essexproviderhub.org/social-value-catalogue/>

What is the Central Digital Platform?



New Enhanced Find a Tender Service.

The central place for all contracting authorities to publish their notices.

Suppliers will need to register.



Unique Identifiers:

Contracting authorities, suppliers, procurement and contracts will have a unique identifier



The CDP will have further development to include:

- more supplier information to help reduce repeated input
- all frameworks/Dynamic Markets that are available – giving transparency to customers and suppliers alike



Suppliers must submit their core business information.

- Basic information
- Financial information
- Connected Persons
- Exclusions



Suppliers need to be registered to participate in a procurement

Contracting Authorities are required to obtain confirmation of registration and submission of core supplier information

The Procurement Act 2023 is now live!

From Monday 24 February 2025, new public sector procurement regulations came into effect that change how we buy goods, services and works. As the new Procurement Act 2023 goes 'live' and replaces the old PCR2015 regulations, you will start to see changes in how contracting authorities do business.

Supplier information page

There is a [dedicated supplier information page](#) on gov.uk, to make it easy for suppliers to find information about these changes. This includes guidance notes and step by step videos on the new regulations and how to register on the Central Digital Platform.

Central digital platform (CDP) – GET REGISTERED AND COMPLETE YOUR SUPPLIER INFO NOW

Registration is now live on [Find a Tender service](#). If you want to bid for a contract, you will need to create a GOV.UK One login, which is linked on the Find a Tender service homepage. [The CDP factsheet](#) gives an overview and if you have any questions, please [email the Cabinet Office directly](#).

Uploading Supplier info on Find a Tender Service:

Complete your supplier information

To complete each section, tell us about:

Your organisation	Not started
People connected to your organisation	Not started
Any general qualifications your organisation holds	Not started
Any trade assurances your organisation holds	Not started
Anything that may exclude your organisation from procurement	Not started
Your organisation's recent financial information	Not started

- ✓ When you register on Find a Tender Service, you will be required to complete your company information. When you bid for a tender, you must submit this information to us. It will be checked.
- ✓ For each tender submission, log in to FTS, update your information, download it from the website and attach to your tender information. **We need all the information and attachments submitted.**
- ✓ This information forms part of your tender mandatory checks – failure to submit complete and current information could result in a **failed tender bid.**
- ✓ Please keep your information updated!

Support for your business



Business Support Contract run by Let's Do Business Group provides up to 12 hours of fully funded support for local companies through advice, access to business finance and training.

<https://www.letsdobusinessgroup.co.uk/essex> or email essex@ldbgroup.co.uk



The BEST Growth Hub provides businesses in Essex, Southend and Thurrock with a single point of access to a wide range of local, regional and national support by offering free and impartial signposting to help new and existing businesses find the most suitable support for them.

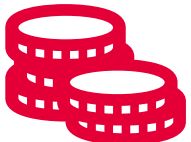
<https://www.bestgrowthhub.org.uk/> or email info@bestgrowthhub.org.uk



Sign up to our [Ambitious Essex Newsletter](#) for the latest information on support, innovation opportunities, grant funding and much more.



The [Social Value Catalogue](#) aims to support businesses. There are resources to assist with [bidding for public sector opportunities](#) and a guide to [how to approach climate change](#) within your business.



Sign up to funding and grant opportunities on the Ambitious Essex Funding Finder for the latest information on funding opportunities available for your business. See link to access the Funding Finder tool - <https://funding.idoxopen4business.co.uk/essexcc>

EPP Pipeline interest link:

Essex Build Expo 2026 - Supplier
Interest Form



Embedding sustainability in Construction through procurement

Local Government East Roundtable Discussion: Sustainable Construction Methods in the East, 24 February 2026

Essex Construction Framework 3

- Route to market for ECC capital construction projects
- Procured under PCR15
- 11 suppliers across 3 lots
- Lot 1: 0-£750k
- Lot 2: £500k to £4.5m
- Lot 3: £4m+
- 4-year framework, expires July 2028.
- Planning commenced 2022, bringing in lessons learnt from ECF2
- Planning for ECF4 will commence July 2026



New 2FE NZ Primary School - Harlowbury

What we've embedded so far:



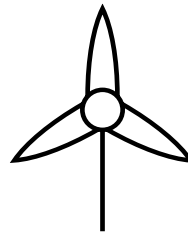
New ECC buildings to be net zero in operation since 2022. This requirement is built into the specification at call-off stage.



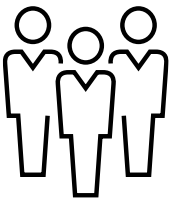
Weighted scored sustainability question. Included a call-off stage for Lot 3 at a minimum of 5%. Optional for Lot 1 and 2.



Carbon Reduction Plans. During the ECF3 tender that was a requirement for each bidder to provide a CRP (PPN06/21). Lot 1 info only, Lot 2 scored, Lot 3 pass/fail.



Compliance monitoring. Annual CRP checks are conducted and if plans are not compliant contractors could be suspended from bidding on further opportunities until the plan is made compliant.



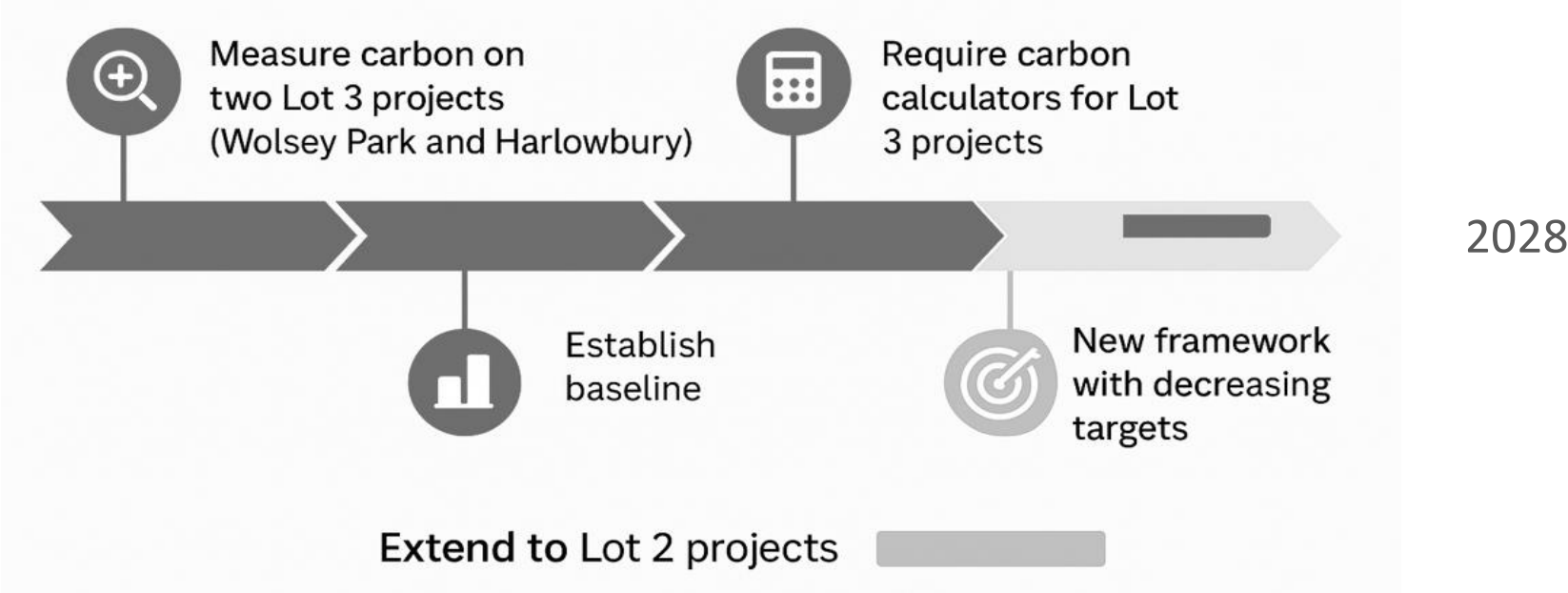
Social Value (TOMs) Commitments. Lot 1 and 2 bidders committed to Social Value at the framework tender stage. For Lot 3, this is included at call-off.



Close contract management. Supplier's commitments tracked and suppliers developed to support sustainability transition plans.

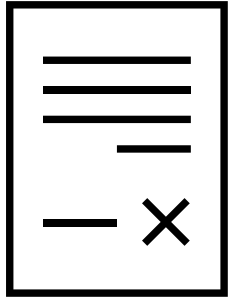
Climate Transition Plan: Carbon Reduction

In order to be fully net-zero, we need to achieve net zero in construction as well as net zero in operation. The plan to get to this stage is as follows:



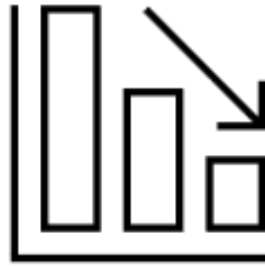
Climate Transition Plan: Additional strategies

The following strategies are currently in progress that support ECC's Environmental Policy:



Carbon Reduction Contract Schedule (PPN0124)

Seeking to adopt the schedule as part of ECC's standard Terms and Conditions for the next Framework iteration.



Carbon reporting tools

Working with contractors to assess their standard reporting platforms and identify available data on ECC project impacts, such as waste reduction and energy efficiency.



Biodiversity Duty

Identify opportunities through call offs and contract management that support ECC's Biodiversity Duty and the Local Nature Recovery Strategy (LNRS).

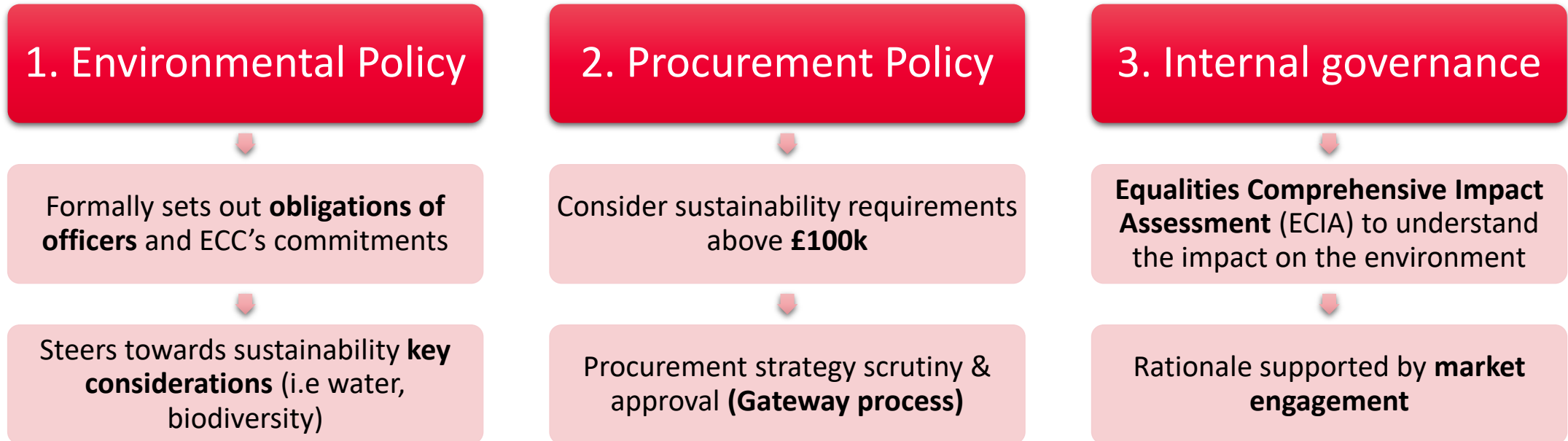


Supplier collaboration

Exploring ways for all suppliers to collaborate and share lessons learned, with an initial focus on how Lot 3 suppliers can support SMEs in Lot 1 & 2 in addressing Scope 3 emissions.

Internal policy backs us!

As a procurement function, we are fortunate to be supported by robust policies and procedures that empower us to engage in early, strategic dialogue with commissioners



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alternative formats, on request.

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