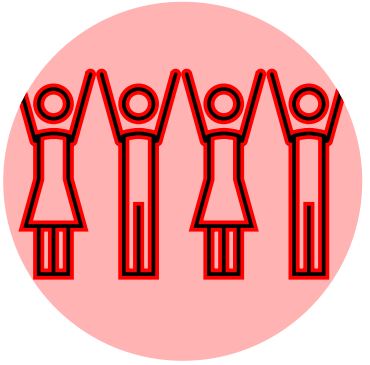


Welcome

Facilities Management Market Engagement

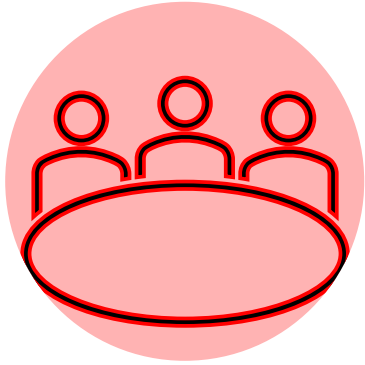
29th February 2024

Introductions & Housekeeping



Hosts:

The ECC hosts will coordinate the session. They will introduce themselves at the start or at the round tables and help the session to run smoothly.



Interactive sessions:

During the round tables, we will encourage interactions. There will be a post event survey where you will also be able to share some feedback with us.



Transparency and Fairness:

A summary of the key findings of the day will be shared with the market on the Essex Provider Hub within 2 weeks.

Why are we here today?

OUR CURRENT TFM ARRANGEMENT ENDS SEPTEMBER 2026

ECC HAS ALREADY STARTED TO EXPLORE OPTIONS FOR REPLACEMENT CONTRACT(S)

WE WANT YOU TO BE PART OF THIS JOURNEY

THIS IS THE START OF A SERIES OF MARKET ENGAGEMENT EVENTS

MARKET ENGAGEMENT IS YOUR OPPORTUNITY TO FEED INTO THE PROCESS

Agenda

- 1** Introductions and update on ECC Facility Management project
- 2** Round tables
- 3** Closure
- 4** Refreshments and networking time

About Essex County Council



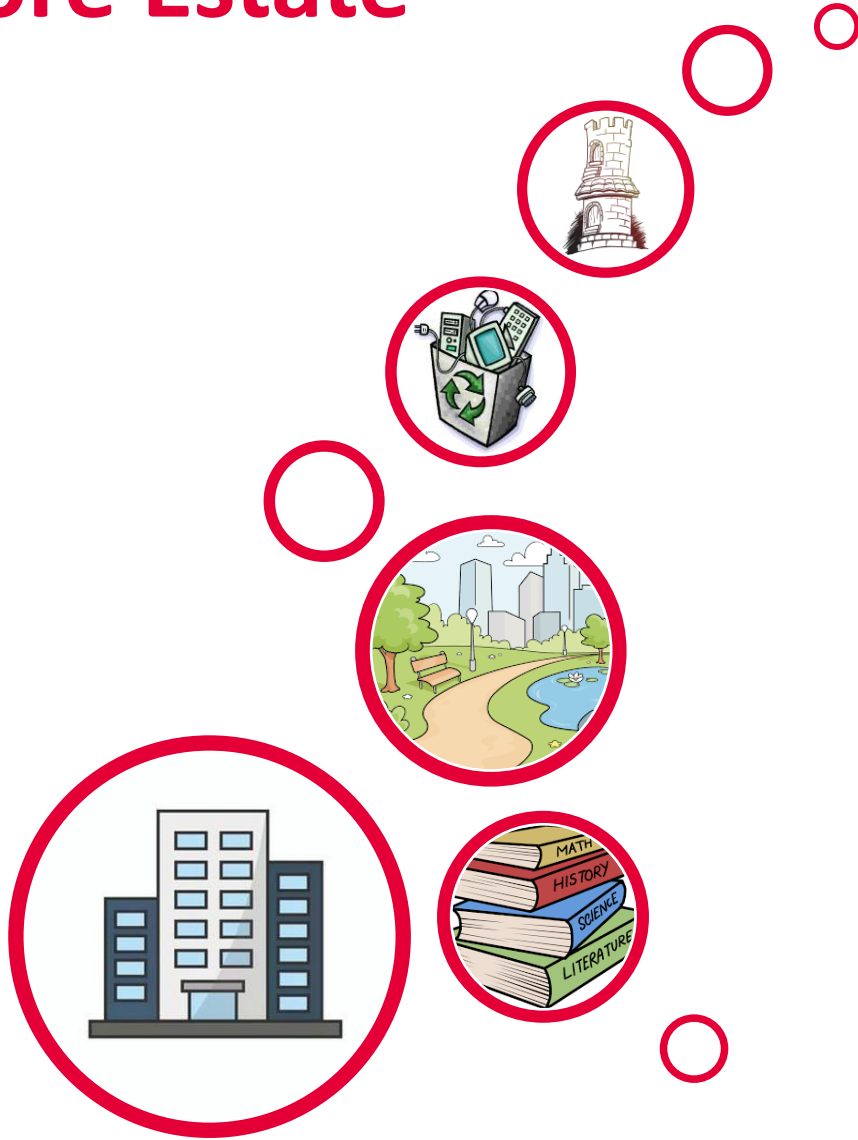
Introductions

Our Portfolio

- 1352 Assets make up the Essex County Council Estate
- Total asset valuation of the portfolio in the 2022/23 accounts is £1.55 bn
- Gross Internal Area is 1.8 million m²
- The indicative overall running cost for the portfolio in 2021/22 financial year was £23.1 million



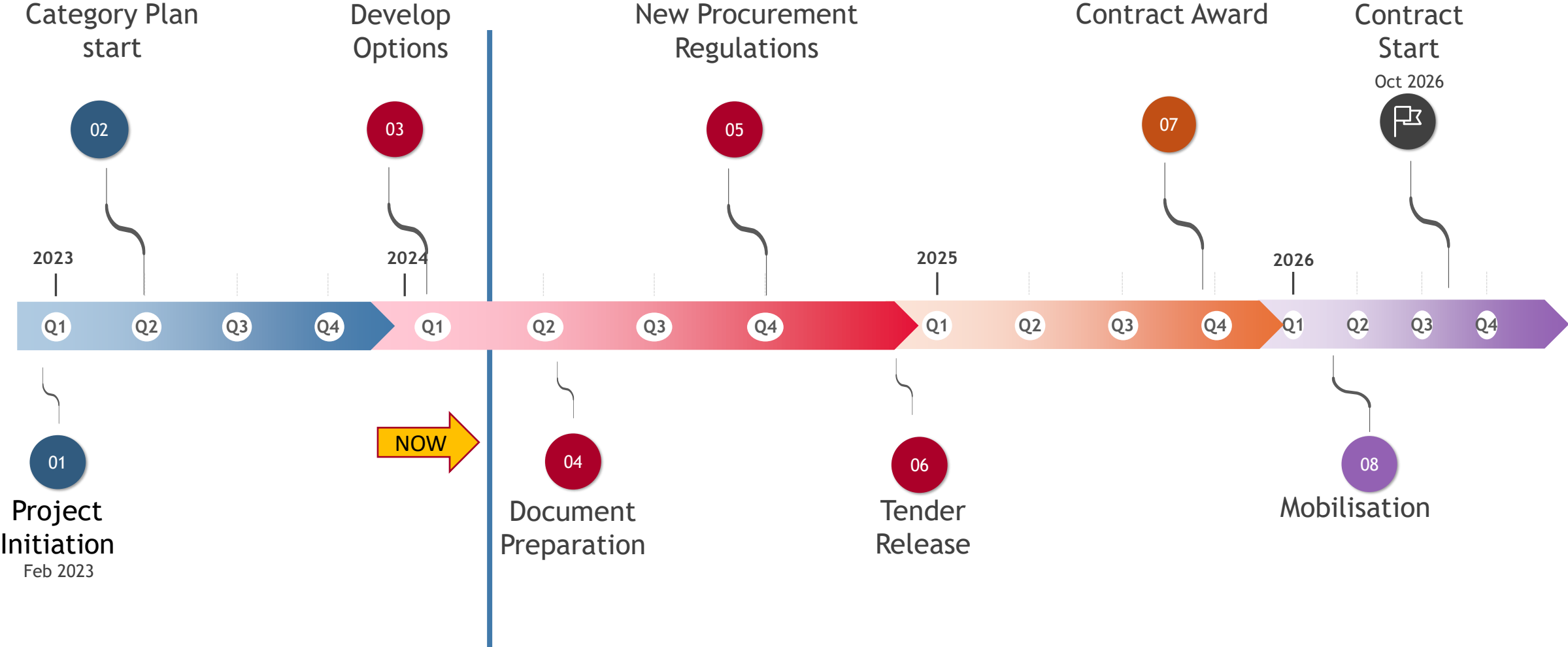
Core Estate



- Circa 245 buildings,
- The main office accommodation is County Hall, Magnet, Goodman, Ely and Rowan House
- Operational property includes; Heritage Sites, Country Parks, Waste & Highway depots, Libraries, Education centres, Park & Rides, Essex Records Office and many more
- Spans the whole of the county

Update on ECC Facility Management project

High Level Timeline



Update on the project

- Completed detailed analysis of the current contract spend and performance
- Spoken to multiple public sector bodies to understand how they are procuring these services
- Looked at our requirements to ensure they still meet the business need
- Researched market trends and identified industry innovation that could support our move towards a modern digital council
- Holding market engagement events to understand the industry view on multiple elements



Structure of the session

Why are we here?

Today's session is focused on a few key topics:

- Contract terms
- How to structure our service to attain best value
- Contract scope
- How best to engage going forward

The outcome of discussions will be made public but will be grouped in themes rather than any specific detail.



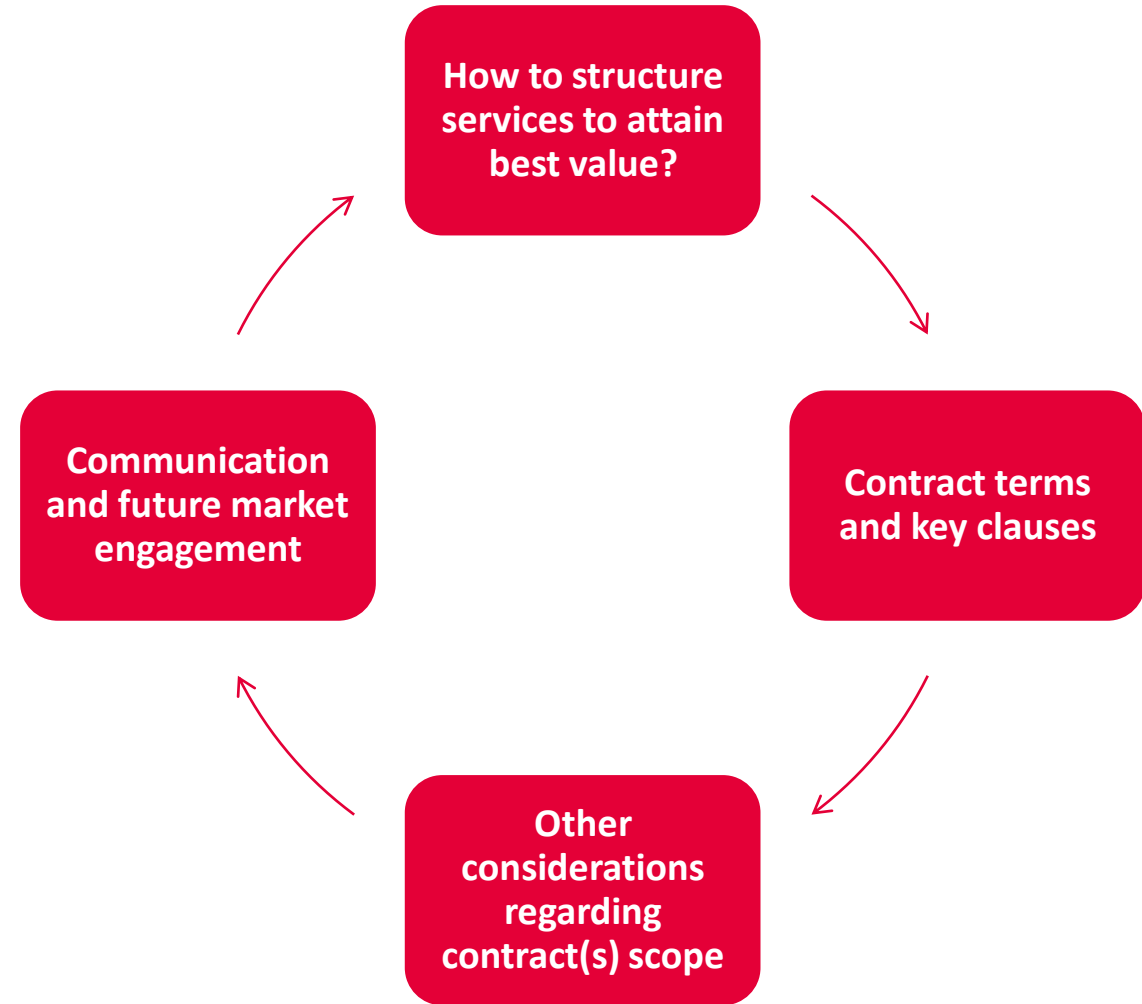
Round tables

4 discussions themes

Each round table last 20 minutes

Providers move tables each time

1 leader + 1 note taker per table



Closure

What's next

A survey will be sent to all the participants to get feedback on this event

More targeted market engagement will follow looking at each service provided under the contract

Please engage with us now and help us to understand what you as suppliers need to make this contract work for you as well as ECC

Use the online procurement portal through the life of the procurement to ask questions

We will keep you up to date with progress through bulletins published on the portal

Keep in touch with us



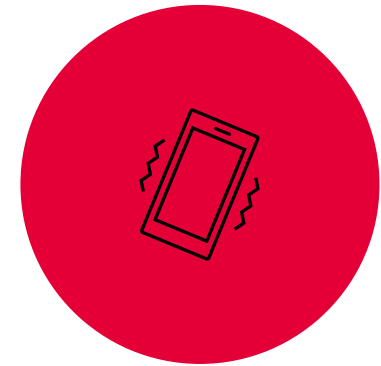
Post event survey

Please share your feedback on the event with us.



Essex Provider Hub

We will regularly update this page with other market engagement events and bulletin on progress



ProContract

Make sur you sign up to the project so you can ask questions and receive the notifications when we make some update (DN710367)

Thank you for listening

