

Care England

Support for Essex Care Providers

Background

Local Authorities constrained by central government funding allocations and their ability to raise funds locally.

Election uncertainty - highly doubtful significant sums will be afforded to Adult Social Care.

Adult Social Care must compete with other council services (potholes and children services etc.)

Sector needs more than £10bn to sustain services and invest in the future of adult social care for both working-age adults and those over the age of 65.

Support for Care Providers

Decaffeination:

Falls are the biggest cause of death in older people, cost care providers a lot of time and money, and the NHS £4bn pa. **Care England and Stow Healthcare** led a voluntary solution for residents to remove or reduce caffeinated drinks from their diets which saw falls related to toileting reduce by 35%. (Initial initiative led by NHS UHL)

Additional Benefits (**Cornerstone Healthcare Group**) – not yet published saw:

- **Behaviour** – significant improvements, reduction in challenging behaviour, resident on staff
- **Skin Integrity** – improvement noticed by staff, pressure injury down
- **Continence** – slight decreased reliance on aids
- **Sleep** – significant improvement in sleep linking to improved behaviours

Free resource pack, webinar and taste the difference materials available at:

<https://www.careengland.org.uk/decaf/> .

Decaf has a positive outcome for residents, providers and the NHS (£85m pa).



Support for Care Providers

Future Proofing Care:

A Care England report in partnership with 14 expert contributors, to deliver innovative solutions and turnaround strategies to sustain independent adult social care providers:

<https://www.careengland.org.uk/future-proofing-care>

A report every care provider will need to review at some point covering:

- **Early Intervention** – financial, managerial, operational and compliance challenges
- **Turnaround Strategies** - spotting early warning signs and taking proactive measures
- **Renovation and Refurbishment** – a viable alternative to new builds
- **Financing** – via third parties, investors, banks, and other lenders
- **Management Takeover** – operations outsourcing
- **Market Awareness** – transition strategies to optimise operations
- **Exit Preparedness** – navigating the complexities of selling services



CARE ENGLAND

Representing independent care providers

Support for Care Providers

SMART - Free CQC and ESG Solution:

- Audit prep and readiness
- CQC 34 SAF Quality Statements
- ESG 150 review questions

Demystifying Insurance and Cyber Security:

Given recent Cyber-attacks on the NHS, care providers need to review their existing data security. A range of support materials to help providers:

- Insurance Support: <https://www.careengland.org.uk/demystifying-insurance/>
- Webinar: <https://www.careengland.org.uk/cybersecurity>
- Solutions: <https://ccoe.org.uk>

Support for Care Providers

Procurement:

An estimated saving of circa £49 per resident week could be saved through a review of the way in which goods and services are procured equating to a 5.4% uplift on an average £950 weekly care fee (SF/NHS/LA):

- **Recruitment and Retention** – up to £840 saved per hire
- **Food Waste** – up to 50% waste costs reduction along with carbon savings
- **Free Audits:**
 - **Consumables, Cleaning, Medical and PPE** – eliminate over 20% of costs
 - **Energy** – lowest cost of energy for the care sector guaranteed (Av. 27% saving)
 - **Insurance** – 10% underwriter discount for association members
 - **Catering** - 10-14% savings delivered through volume leverage and same quality subs
 - **Agency** – 5-10% cost reduction

Staffing:

- EAP – free, fully funded EAP solution for Essex
- On-demand pay

Support for Care Providers

Care Solutions:

- **Repositioning** – up to £14k pa staff saving for a cost of £1.6k
- **Maceration** – clinical waste removal cost
- **Personal Care** – Nilaqua 50% saving in personal care time with 20% off products
- **CareCubed** – up to 50% saving over 3 years

Other:

- **Laundry** – £35k+ pa saving (av. 40 bed service)
- **Uniforms** – 10% discount

Coming Soon:

- **Cash Handling**
- **Visiting Services:**
 - **Podiatry**
 - **Sight and Hearing Care**
 - **Occupational Therapy**

Richard Ayres

rayres@careengland.org.uk

CareEngland.org.uk

SMART.CareEngland.org.uk